



North America Offer List

14 Aug 2026

Falcon Coffees
1706 East 6th Street,
Austin, TX
78702

Spot

											* Price subject to daily ICE Arabica Market changes	
Ref	Origin	Farm	Varietal	Process / Certification	Product Description	Notes	Cup Score	Available	Bags Available	Bag Size	Price	Warehouse
FNAS1316	Brazil	Rio Brilhante Red Fruit Profile	Obata, Bourbon	Natural	Natural Arabica: Rio Brilhante Frutado	Subtle cherry acidity, dark chocolate, round	83.75	7 May 2026	50	60 Kgs	* 548.10 ¢/lb	Continental Terminals Inc, NJ
FNAS1153	Colombia	Namuna 84+ Community Blend		Washed	Microlots, Less than 8 defects: Namuna Siceet	stone fruit, tangerine, cola	84.75	5 Nov 2025	1	70 Kgs	* 498.10 ¢/lb	Continental Terminals Inc, NJ
FNAS1275	Ethiopia	Abdo Abamecha		Natural	Natural Limu Grade 1: Abdo G1 Natural 87+	Silky strawberry, navel orange, velvety	87.50	30 Jun 2026	1	52 Kgs	595.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1275	Ethiopia	Abdo Abamecha		Natural	Natural Limu Grade 1: Abdo G1 Natural 87+	Silky strawberry, navel orange, velvety	87.50	30 Jun 2026	1	25 Kgs	595.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1274	Ethiopia	Habtamu Goro Site		Washed	Washed Guji Grade 1: Goro Site SCA 87+	Blackberry, strawberry, juicy apricot	88.00	30 Jun 2026	16	60 Kgs	745.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1274	Ethiopia	Habtamu Goro Site		Washed	Washed Guji Grade 1: Goro Site SCA 87+	Blackberry, strawberry, juicy apricot	88.00	30 Jun 2026	1	52 Kgs	745.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1248	Ethiopia	Abdo Abamecha		Washed	Washed Limu Grade 1: Abdo 87+	Orange marmalade, cranberry, jasmine	87.75	30 Jun 2026	29	60 Kgs	575.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1248	Ethiopia	Abdo Abamecha		Washed	Washed Limu Grade 1: Abdo 87+	Orange marmalade, cranberry, jasmine	87.75	30 Jun 2026	1	52 Kgs	575.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1249	Ethiopia	Abdo Abamecha	74110, 74112	Washed	Washed Limu Grade 2: Abdo 85+	Juicy melon, sweet orange, brown sugar	86.25	17 Jul 2026	195	60 Kgs	520.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1271	Ethiopia	Habtamu Gato Site	74110, 74112	Washed	Washed Limu Grade 2: Gato 85+	Green grape, floral, honey	86.50	30 Jun 2026	25	60 Kgs	540.00 ¢/lb	Continental Terminals Inc, NJ



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FNAS1506	Guatemala	Chacaya	Catuai, Yellow Bourbon, Sarchimor	Washed	SHB EP Max 8 Defects: Chacaya 16961E	Nectarine, green apple candy, tropical	86.25	7 Jul 2026	5	69 Kgs	620.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1511	Guatemala	Ojo de Agua	Red Bourbon, Caturra, Catuai	Washed	SHB EP Max 8 Defects: Ojo de Agua 17438C	cherries, orange power, mango	87.00	7 Jul 2026	5	69 Kgs	595.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1512	Guatemala	Ojo de Agua	red bourbon, catarra, catuai	Washed	SHB EP Max 8 Defects: Ojo de Agua 17448C	Mandarin, honey, spices	86.75	7 Jul 2026	3	69 Kgs	595.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1513	Guatemala	Otto Barrientos	Red Bourbon, Anacafe 14	Washed	SHB EP Max 8 Defects: Otto Barrientos 17440C	Pomelo, raspberry, peachy	87.00	7 Jul 2026	10	69 Kgs	595.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1505	Guatemala	Patzibir	Caturra, Catuai, Bourbon, Typica, Anacafe 14	Washed	SHB EP Max 8 Defects: Patzibir	Gala apple, cranberry, brown sugar	85.75	7 Jul 2026	15	69 Kgs	550.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1339	Guatemala	Q'anil	Caturra, Bourbon, Catuai, Sarchimor , Anacafe 14	Washed	SHB EP Max 8 Defects: Q'anil	lemon acidity, caramel apple, soft	84.50	20 May 2026	75	69 Kgs	* 578.10 ¢/lb	Continental Terminals Inc, NJ
FNAS1687	Guatemala	San Lorenzo		Washed	SHB EP Max 8 Defects: San Lorenzo	Cherry, floral, milk chocolate	86.00	18 Sep 2025	3	69 Kgs	675.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1686	Guatemala	San Lorenzo		Washed	SHB EP Max 8 Defects: San Lorenzo Floral	Cherry, floral, milk chocolate	86.00	18 Sep 2025	7	69 Kgs	675.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1518	Guatemala	San Lorenzo	Caturra, Catuai, Bourbon, Sachimor, Obata Tupi	Washed	SHB EP Max 8 Defects: San Lorenzo Floral 17083C	electric acidity, finger lime, silky	86.50	7 Jul 2026	8	69 Kgs	620.00 ¢/lb	Continental Terminals Inc, NJ



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FNAS1519	Guatemala	San Lorenzo	Caturra, Catuai, Bourbon, Sachimor, Obata Tupi	Washed	SHB EP Max 8 Defects: San Lorenzo Tropical	Nectarine, pomegranate, honey	87.00	7 Jul 2026	10	69 Kgs	620.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1508	Guatemala	Toliman	Typica, Bourbon, Caturra	Washed	SHB EP Max 8 Defects: Toliman 17449C	Silky cherry, nectarine, juicy	86.50	7 Jul 2026	5	69 Kgs	620.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1507	Guatemala	Toliman	Typica, Bourbon, Caturra	Washed	SHB EP Max 8 Defects: Toliman 17451C	Meyer lemon, pomegranate, juicy	86.50	7 Jul 2026	5	69 Kgs	620.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1192	Indonesia	Mt. Ijen Natural	Komasti, Andungsa ri, Bourbon, Kartika	Natural	Specialty Microlot: Natural	Soft strawberry, tangerine acidity, velvet body	86.50	2 Apr 2026	15	60 Kgs	640.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1192	Indonesia	Mt. Ijen Natural	Komasti, Andungsa ri, Bourbon, Kartika	Natural	Specialty Microlot: Natural	Soft strawberry, tangerine acidity, velvet body	86.50	2 Apr 2026	1	60 Kgs	640.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1175	Peru	Cajamarca Community Blend		Washed	Grade 1 SCA 84+: Cajamarca Community blend	dried orange, citrus, nougat	84.00	13 Mar 2026	76	69 Kgs	* 503.10 ¢/lb	Continental Terminals Inc, NJ
FNAS1134	Rwanda	Ibisi Site #829B	Red Bourbon	Washed	Fully Washed Specialty Microlots: Washed Ibisi Site #829B_	Green apple, lime, honey	86.25	2 Apr 2026	10	60 Kgs	535.00 ¢/lb	Continental Terminals Inc, NJ



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FNAS1265	Ethiopia	Anasora Site	74112, 74110	Natural	Natural Guji Grade 1: Anasora G1 87 +	juicy blueberry, strawberry syrup, blackberry juice	88.25	29 Jul 2026	40	60 Kgs	650.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1279	Ethiopia	Haro Sorsa Local Farmers	Heirloom	Natural	Natural Guji Grade 2: SCA 85+ Haro Sorsa	fruit jam, mango, berry medley	85.50	29 Jul 2026	20	60 Kgs	570.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1270	Ethiopia	Habtamu Gato Site		Washed	Washed Limu Grade 1: Gato Washed SCA 87+	Strawberry, electric lemon, brown sugar	87.50	29 Jul 2026	20	60 Kgs	570.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1583	Guatemala	Ojo de Agua	Red Bourbon, Caturra, Catuai	Washed	SHB EP Max 8 Defects: LVC Ojo de Agua Fal		85.50	30 Aug 2026	30	69 Kgs	* 608.10 ¢/lb	Continental Terminals Inc, NJ
FNAS1558	Guatemala	Ojo de Agua	red bourbon, caturra, catuai	Washed	SHB EP Max 8 Defects: Ojo de Agua micro lot			30 Aug 2026	10	69 Kgs	590.00 ¢/lb	Continental Terminals Inc, NJ

Discount

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FNAS1139	El Salvador	Metapan small farmer project	Pacamara	Extended fermentation - Washed	Microlot: Pacamara Washed Fal	apricot, caramel, silky	85.50	2 Apr 2026	7	69 Kgs	580.00 ¢/lb	Continental Terminals Inc, NJ



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FNAS1091	Ethiopia	Alo Coffee HSF3 72 hour profile	74158	Anaerobic Natural	Natural Sidamo Grade 1: HSF3, 72 hours anaerobic natural	stewed berries, blueberry acidity, rich dark chocolate	86.00	9 Jun 2025	1	30 Kgs	1,300.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1260	Ethiopia	Alo Coffee Murango	74158	Washed	Washed Sidamo Grade 1: Dry Fermentation Washed	Strawberry, banana, white sugar	86.50	21 Nov 2025	1	30 Kgs	1,450.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1260	Ethiopia	Alo Coffee Murango	74158	Washed	Washed Sidamo Grade 1: Dry Fermentation Washed	Strawberry, banana, white sugar	86.50	21 Nov 2025	5	30 Kgs	1,450.00 ¢/lb	Continental Terminals Inc, NJ
FNAS1156	Peru	Joel Marin Mires	Marshel, Geisha	Natural	Specialty Lot Natural, less than 5 defects: Joel Marin Mires_	plum, cherry, chocolate	85.00	17 Oct 2025	14	69 Kgs	660.00 ¢/lb	Continental Terminals Inc, NJ